



Investor Day – April 2010

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President

**10-year track record with
one business model & strategy**

- **Geographic** concentration
- **Sector** concentration
- **Society incomprehension**
- **End** of concession

Diversification

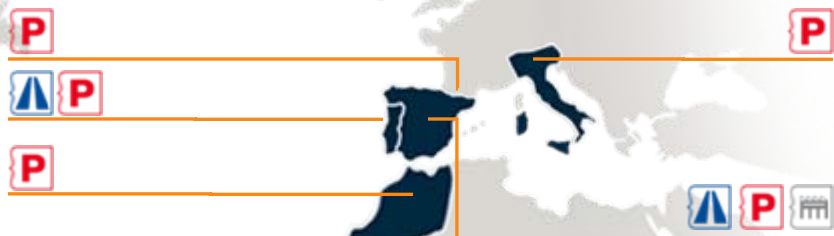
Internationalisation

Informe Anual 1999

To be a **benchmark operator**
in the field of **infrastructure**

- Continued **growth**
- **Excellent service** standards
- **Dialogue** and **commitment**
- Active **participation** in the
infrastructure debate

5 countries
3 sectors
1,970 employees
€470M revenues



18 countries

5 sectors

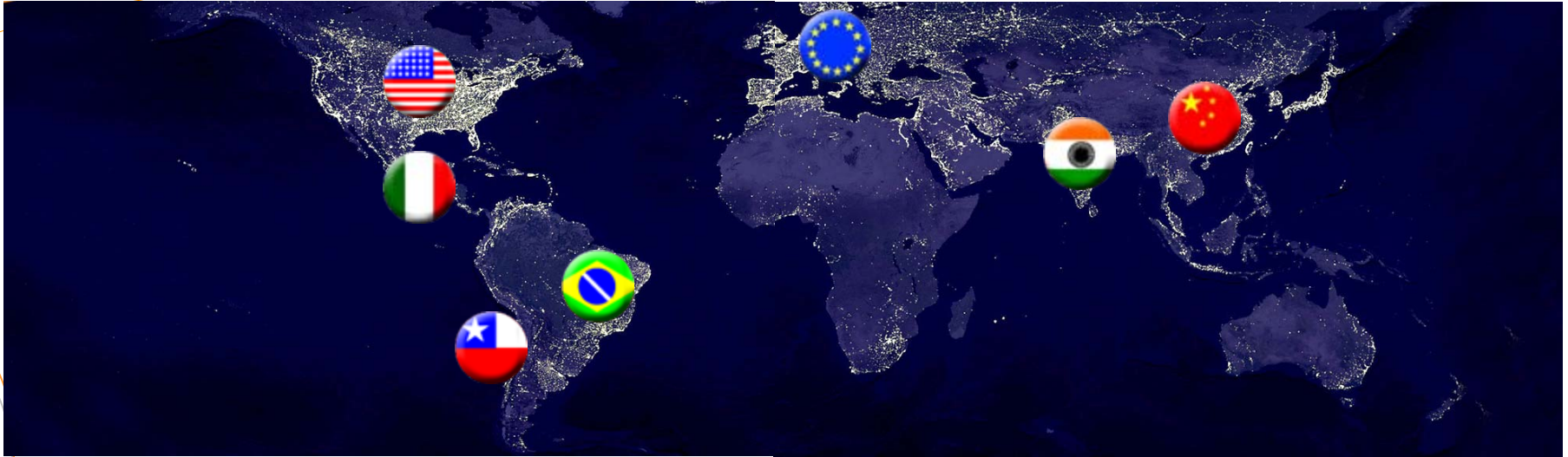
12,484 employees (6x)

€3.93Bn revenues (8x)



- **Selective growth**
 - International expansion
 - Duration
 - Underpinned by our track-record
- **Strong cash flow generation**
 - Asset quality
 - Result of heavy prior capex
- **Financial solidity**
- **Shareholder remuneration**

1999-2009 **abertis** grows 8x



- **Quality** of assets and **strategic fit**
- **Visibility** - recurring cash flow
- **Positive impact** medium and long term
- Realistic **valuations**

**Value
creation**

1999-2008
Excess liquidity

2008-2009
Credit crunch
and recession

2010...
Sovereign debt
crisis



Moderate traffic growth

Growth in main P&L indicators

Control over capex and opex

Operating capex stability

Slight reduction in opex despite recent changes in consolidation perimeter

Business development

Selective reactivation in conjunction with economic turnaround

Benchmark shareholders

Stock overhang significantly reduced

Our performance in 1Q10 enables us to reiterate our guidance

Telecom

- Impact of switchoff
- Growth prospects
- Guidance (P&L and CF)
- Attractive returns

Very attractive sector
Unlocks value of diversification

Finance

- Impact of downgrade
- Impact of sovereign debt crisis
- Access to debt markets
- Trend in credit markets

Better position than in 2009

IFRIC 12

- Limited impact on P&L
- No impact on cash flow

Pure accounting change with no
impact on valuation

Capex

- Market outlook
- Competitive advantages
- Return requirements
- Sector and market focus

Responsible growth that creates
value

abertis looks to the future with peace of mind